



DELINQUENT COMMERCIAL FUNDRAISER REPORT

Listed by Overall Percentage of Funds Retained by Charity Clients
Prepared by the Office of the Secretary of State • Charitable Solicitations Program

November 2005

The registration status of the Commercial Fundraisers listed below was delinquent when this report was created. In some instances, the Commercial Fundraiser listed may no longer be soliciting in Washington State, and therefore would not be required to register.

Hacker Group, Inc., The	Registration Number: 65	Percent To Charity: 91
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City/State: BELLEVUE, WA
Phone Number: (425)454-8556

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2003	\$21,381	\$19,379

Charity Client(s) For The Year Reported:

Salvation Army, The (Seattle)

Advantage Fund-Raising Consulting, Inc.	Registration Number: 310	Percent To Charity: 77
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Also Known As:

AFRC, Inc.

City/State: FAIRFIELD, NJ
Phone Number: (973)575-9196

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2003	\$1,416,471	\$1,088,645

Charity Client(s) For The Year Reported:

Associate Alumnae of Douglass College, The

PKD Foundation

Direct Resources Group, Inc.	Registration Number: 412	Percent To Charity: 65
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Also Known As:

DRG

City/State: SEATTLE, WA
Phone Number: (206)749-0001

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2003	\$677,412	\$439,594

Charity Client(s) For The Year Reported:

Fred Hutchinson Cancer Research Center Foundation

Make-A-Wish Foundation of Alaska, Montana, Northern Idaho & Washington

Humane Society for Seattle/King County, The

Planned Parenthood of Western Washington

Also Known As:

RST and Associates, Inc.

City/State: LAKE STEVENS, WA**Phone Number:** (425)377-8260

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2003	\$57,156	\$5,715

Charity Client(s) For The Year Reported:

Operation Lookout National Center for Missing Youth

Note A:

The percentage of funds retained by charity clients is based on the most current financial information provided by the Commercial Fundraisers listed above. These percentages reflect the overall amount of funds received or retained by the client charities after all fundraising costs have been deducted from the total value of contributions received on behalf of the charity by the Commercial Fundraiser or by the charity client. The variance between Total Contributions and Net to Charity Client(s) may include fundraising expenses other than fees paid to a Commercial Fundraiser. It should also be noted that these figures do not necessarily indicate the specific percentage of funds allocated by a given charity to its charitable purpose. In some instances, charities may be using a combination of direct fundraising and a Commercial Fundraiser; others may be using several different Commercial Fundraisers, whose yield to the charity may vary.

Note B:

The charity clients listed are based on registration information submitted by the Commercial Fundraiser and/or the Charitable Organization. In some instances, the Commercial Fundraiser and Charitable Organization may no longer have a contractual relationship to conduct fundraising activities in Washington State.

Note C:

The financial information provided by the Commercial Fundraisers listed above is aggregate and may reflect activities in Washington State, nationally, or a combination thereof.